# LNG Diplomacy and Other Things

**Presented to:** 

Pipeline Insurance Managers Conference (PLIMC)

The Villas at Kiawah Island Golf Resort

**November 3, 2022** 

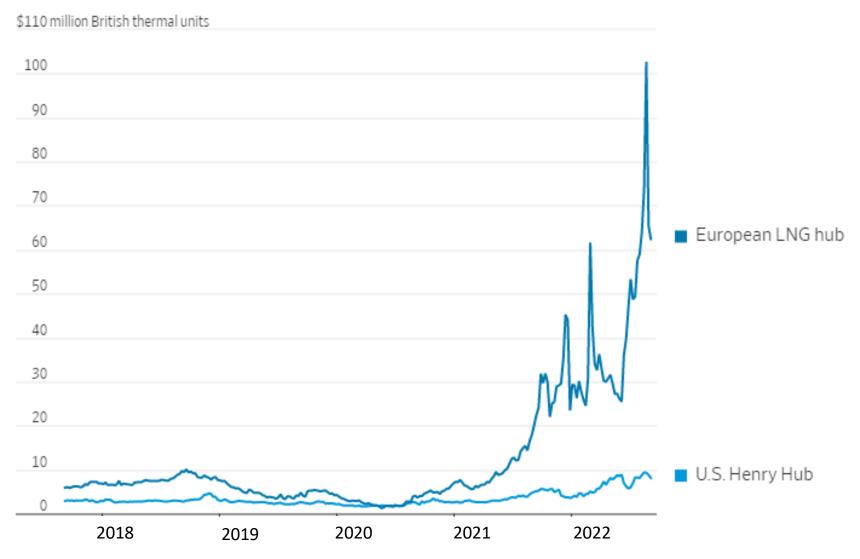


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#### Natural gas price



Source: FactSet

#### **Comparative Forward Strips as of August 26, 2022**



#### **One-Year Forward Strip**

NYMEX Henry Hub	\$ 7.725
LNG Delivered Price to Europe	\$97.993

#### **Comparative Forward Strips as of October 31, 2022**



#### One-Year Forward Strip

NYMEX Henry Hub	\$ 5.343
LNG Delivered Price to Asia	\$31.903
LNG Delivered Price to Europe	\$37.956

#### Three-Year Forward Strip

NYMEX Henry Hub	\$ 4.838
LNG Delivered Price to Asia	\$27.501
LNG Delivered Price to Europe	\$30.834

<sup>\*</sup> Settled price as of October 31, 2022

#### **Baltic Natural Gas Pipeline Map**





Source: NS Energy, Baltic Pipe Project, GAZ-System

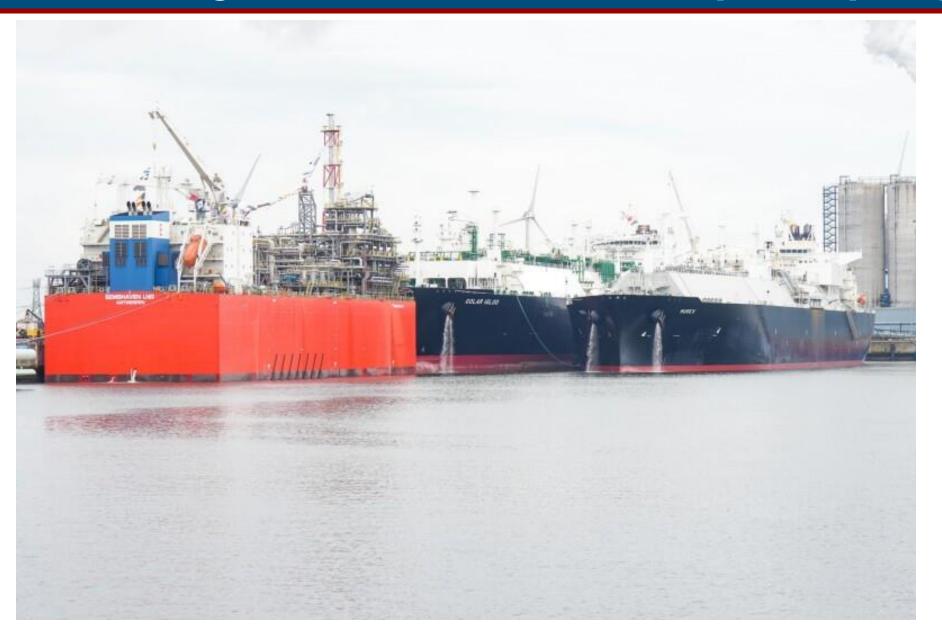
#### German government announces fifth floating LNG terminal





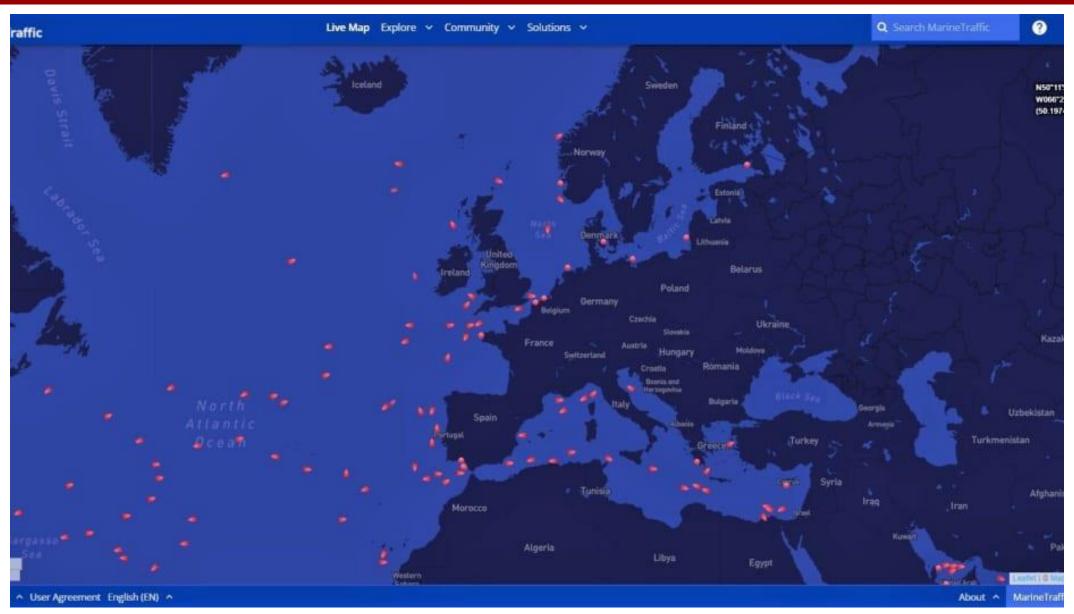
#### New Dutch LNG Regas Terminal Will Double Import Capacity Mercator Energy





#### Wave of LNG Tankers is Overwhelming Europe







## How did we get here?

#### 4 mistakes made by the European Union (& more specifically, Germany)



- Over reliance on renewables
- Retired coal plants too early
- Retired nuclear plants too early
- Under reliance on fossil fuels

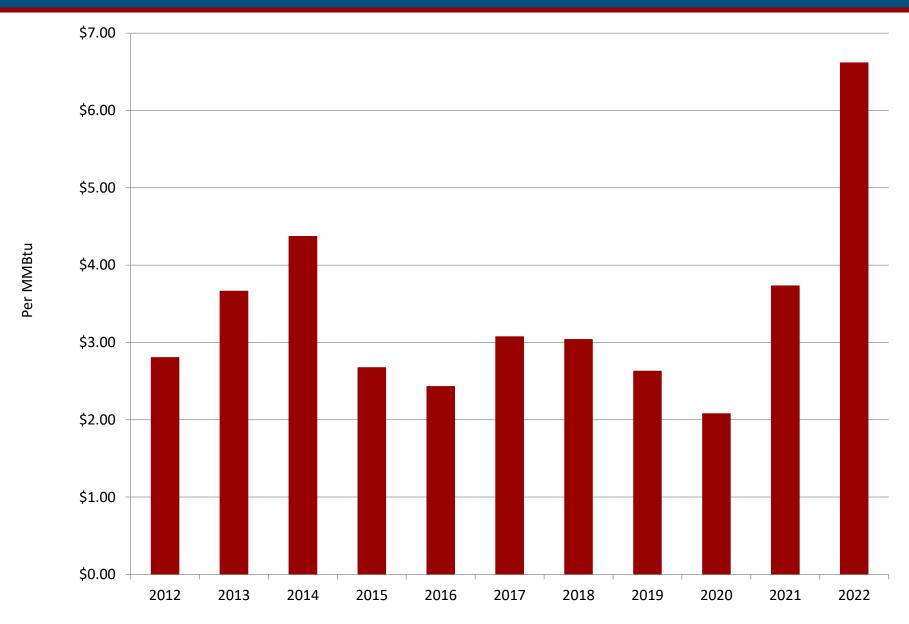


# This is a trap laid by Vladimir Putin 20 years in the making.



#### Historical NYMEX Henry Hub Index Prices (2012-October 2022)





#### **What I'll Cover Today**



- Putin's trap, enabled by the pro-scarcity environmentalists
- Germany and EU take the bait
- U.S. LNG to the rescue
- The 3-year impact on world LNG markets



#### Closing Bell

#### LNG Diplomacy: Keystone XL Pipeline, Part 2?

October 2012

**Closing Bell** 

## The Glacial Pace Of LNG Exports

By John Harpole

September 2014

**Closing** Bell

#### The Putin Vortex

April 2014

Closing Bell

## Time To 'Out' Russia?

By John Harpole

January 2015

#### Merkel's Major Mistake – Trusting Putin





Angela Merkel, Chancellor of Germany from 2005 to 2021

#### Nord Stream Opening Ceremony - November 8, 2011





Francois Fillon, Angela Merkel, Mark Rutte, Dmitry Medvedev, Gunther Oettinger, Erwin Sellering

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#### The Former Chancellor Who Became Putin's Man in Germany





Gerhard Schroeder, Chancellor of Germany from 1998 to 2005

#### **Gerhard Schröder Bio**



Title	Term	Income
Chancellor of Germany	1998 – 2005	? currently receives \$9,000/month stipend
Nord Stream I Chairman/Shareholder	2005 – 2022	\$270,000/year
Nord Stream II Board Member	2011 - ?	Ş
Rosneft Board President	2017 – present	\$600,000/year
Gazprom Board Member	2022 - ?	?

#### The Former Chancellor Who Became Putin's Man in Germany



"Germany's reliance on Russian gas surged to 55 percent before Russia's attack on Ukraine began in February, from 39 percent in 2011, amounting to 200 million euros, or about \$220 million, in energy payments every day to Russia."

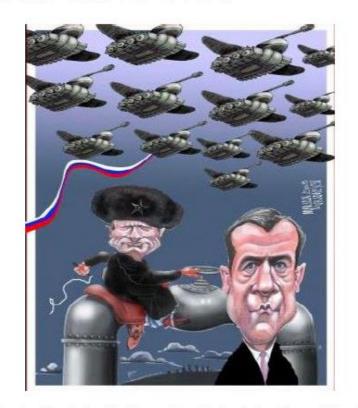


#### Why trust Russia? History should have been the lesson.



#### Russia's Energy Muscle

 Energy Used Over 55 times Against Former Soviet Nations Since 1990





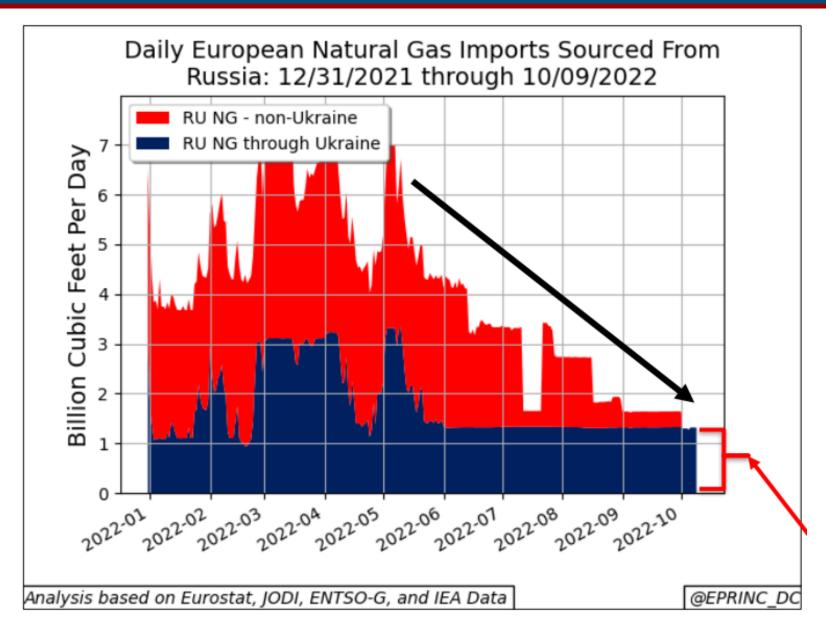
#### **Gerhard Schröder**



"He took advantage of the reputation and influence of the chancellor's office and offered himself up as an agent for Russian interests to get rich," said Norbert Röttgen, a conservative lawmaker, former minister and longtime Russia hawk.

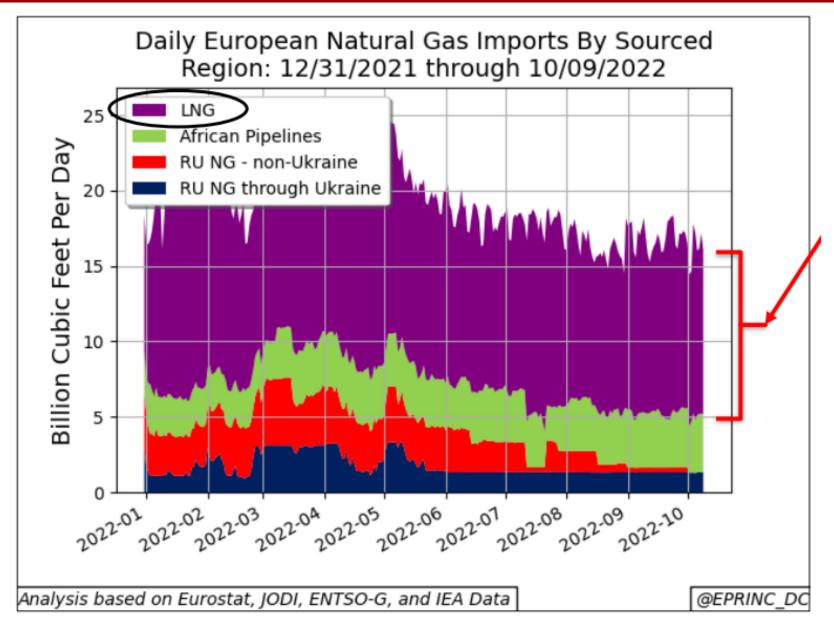
#### **Europe – Daily Natural Gas Receipts During 2022**





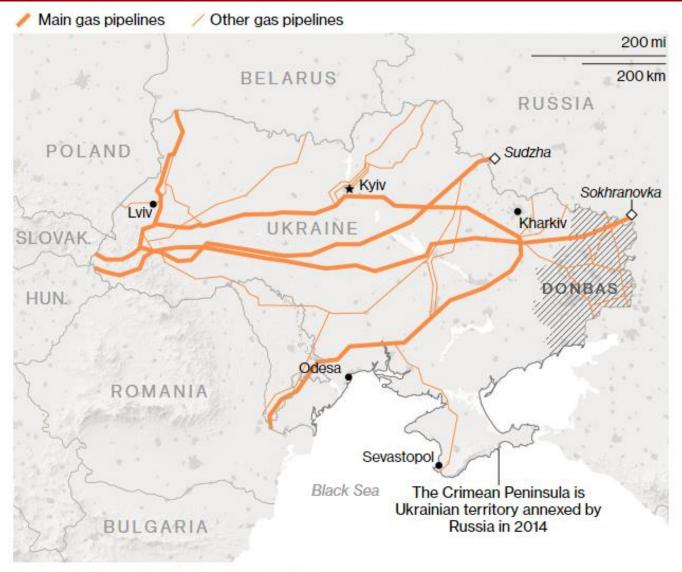
#### **Europe – Daily Natural Gas Receipts During 2022**





#### **Natural Gas Runs Through Ukraine**





Source: The Oxford Institute for Energy Studies

Note: Only the portion of pipelines that run through Ukraine are displayed on the map

#### **Nord Stream I - Financed by German Banks**



#### Linking the Super Powers



#### The Russia-Ukrainian Conflict Greatly Affecting the Global Natural Gas & Greater Energy Market



#### **Russian Energy Figures**

- Natural gas production: 70 Bcf/d (2<sup>nd</sup> largest)
- Natural gas pipe exports: 19 Bcf/d (1st largest)
- Oil production: 10.6 MMBpd (3<sup>rd</sup> largest)
- Oil exports: 7.5 MMBpd (2<sup>nd</sup> largest)

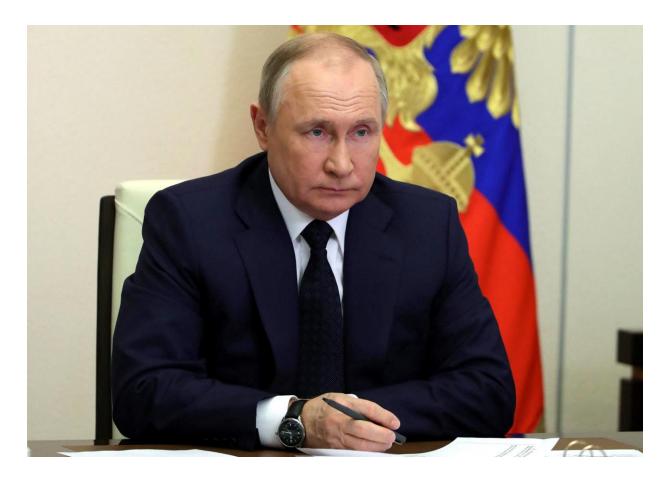
#### Europe's Reliance on Russian Energy

- ~40% of EU's gas demand met by Russia
- ~45% of EU's coal imports from Russia
- ~30% of EU's oil imports met by Russia





# European supply diversification away from Russia takes **17 bcfd** out of **50 bcfd** market



#### Nord Stream Pipeline Sabotage: Everything is Pointing to Russia



#### U.S., EU officials on edge over pipeline explosions



#### **Baltic Pipe Opens in Poland**



#### September 27, 2022



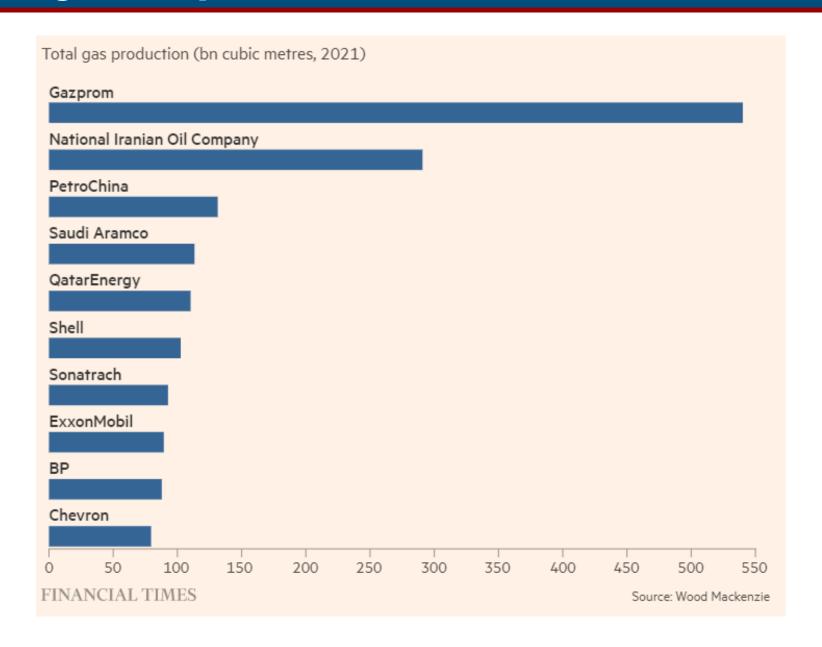
#### Nord Stream leaks will not delay Oct. 1 Baltic Pipe start-up





#### The 10 largest gas companies







# Rosneft and Gazprom represent 25%-40% of Russia's budget





#### **Shale Revolution?**





#### Putin spends \$95 million on fracking disinformation campaign



Former NATO Secretary General Anders Fogh Rasmussen backs up the Romanian claim. He said in London recently,

"Russia, as part of their sophisticated information and disinformation operations, engaged actively with so-called nongovernmental organizations — environmental organizations working against shale gas — to maintain [Europe's] dependence on imported Russian gas."

- Former NATO Secretary General Anders Fogh Rasmussen

#### **EU Fracking Bans/Moratoriums Still in Place**



- 1. France
- 2. Bulgaria
- 3. Netherlands
- 4. Germany
- 5. Ireland
- 6. United Kingdom
- 7. Spain

The total population of these countries exceeds 350 million



### **Energy Security?**

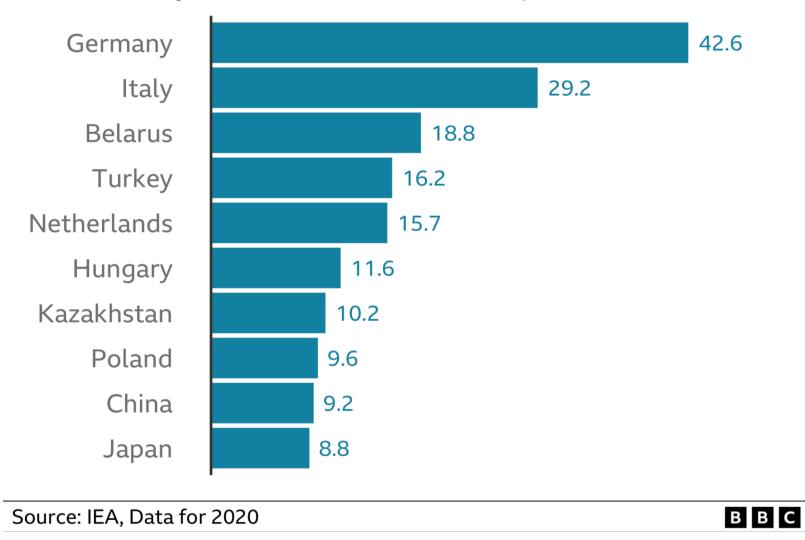
- By the year 2020, Gazprom will supply nearly 70% of the European Union's natural gas.
- Would you pursue a conflict with a country that you depend on for the majority of your energy needs?



#### Russia's gas exports



#### Countries by billion of cubic metres imported from Russia



#### Russia and LNG - Sakhalin I and II



 When the Sakhalin II project is fully on stream, it will supply around 5% of the world's LNG and make a significant contribution to strengthening global energy security." (February 18, 2009)

• Sakhalin, formerly owned by Shell Exploration, was "nationalized" by Gazprom. Gazprom currently owns 51% of the project.

### **Kovykta Gas Field**



- Reserves amount to 2 trillion cubic meters of natural gas (70 TCF)
- More than 600 million barrels of gas condensate
- 3-4 BCF gas/day



### **History of Kovykta**



- 1987 Kovykta discovered
- License to develop held by Russia Petroleum (Majority of RP owned by TNK-BP)
- June 2006 Top TNK-BP Engineer Enver Ziganshin murdered
- June 2007 TNK-BP offered to sell stake for \$700-\$900 million to Gazprom, but deal never materialized
- June 2010 Russia Petroleum filed for bankruptcy
- TNK-BP attempted to sell field to state owned Rosneft but failed
- March 2011 Gazprom bought Russia Petroleum's assets, including Kovykta, for \$711 million

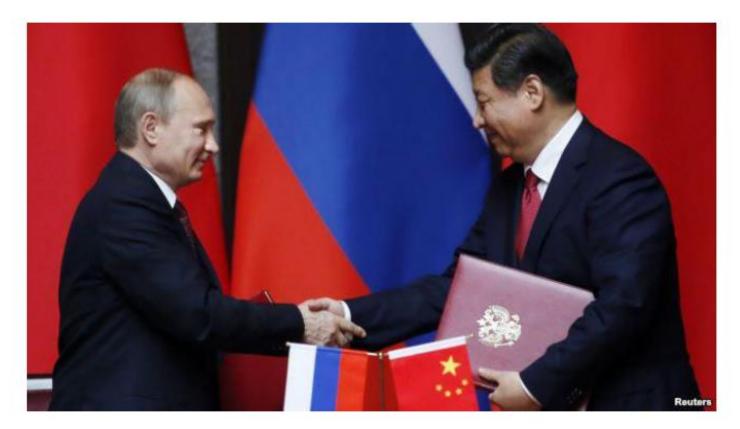
### **Kovykta Today**



May 2014 -

The Washington Post

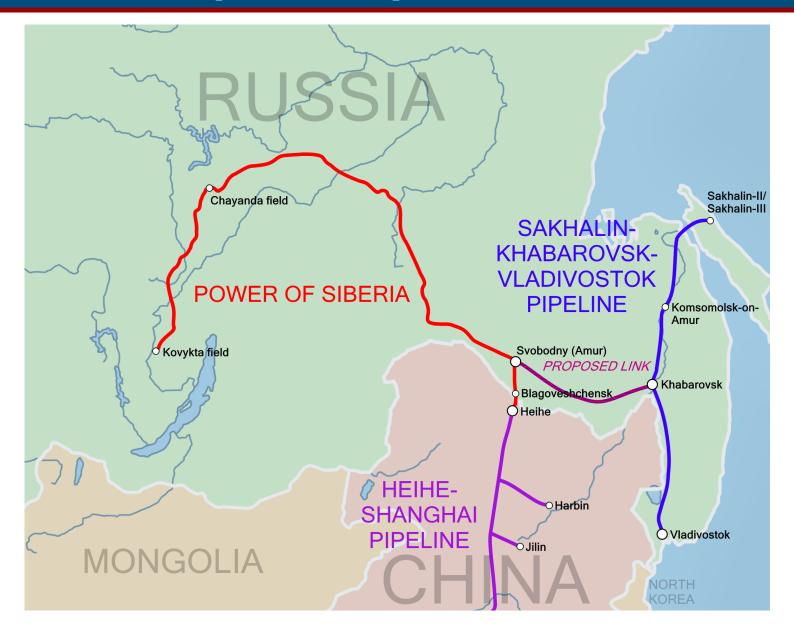
### China, Russia sign \$400 billion gas deal





#### **Power of Siberia Gas Pipeline Map**





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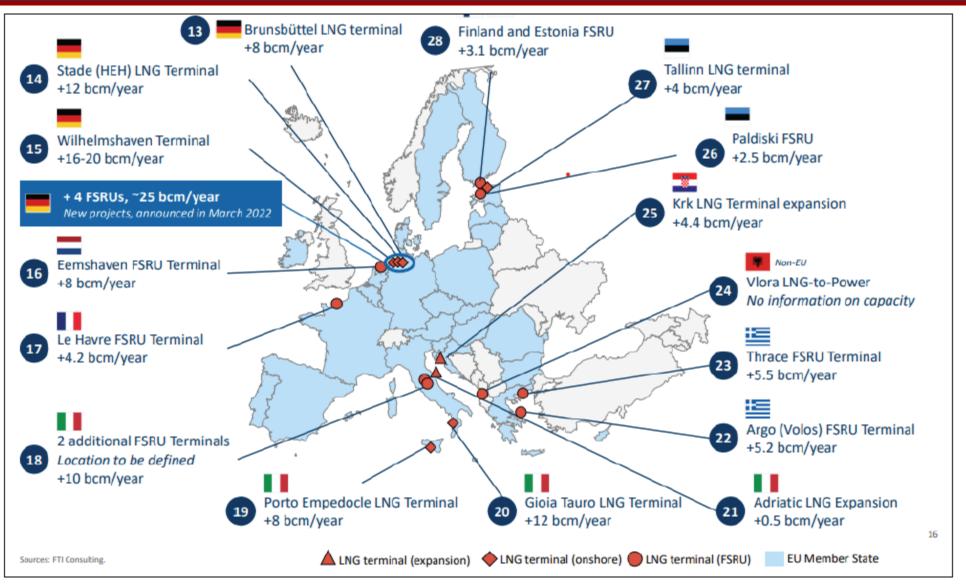
#### **European LNG infrastructure**





#### **Europe has authorized 21 new LNG projects**





https://www.fticonsulting.com/-/media/files/emea--files/insights/white-papers/2022/may/new-lng-regasification-terminals-europe.pdf

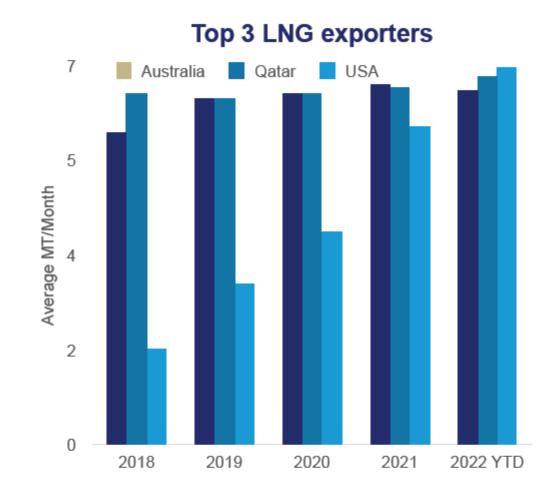
#### The United States has been the key driver of global natural supply growth







 Since 2007, 42% of global natural gas supply growth has come from the United States



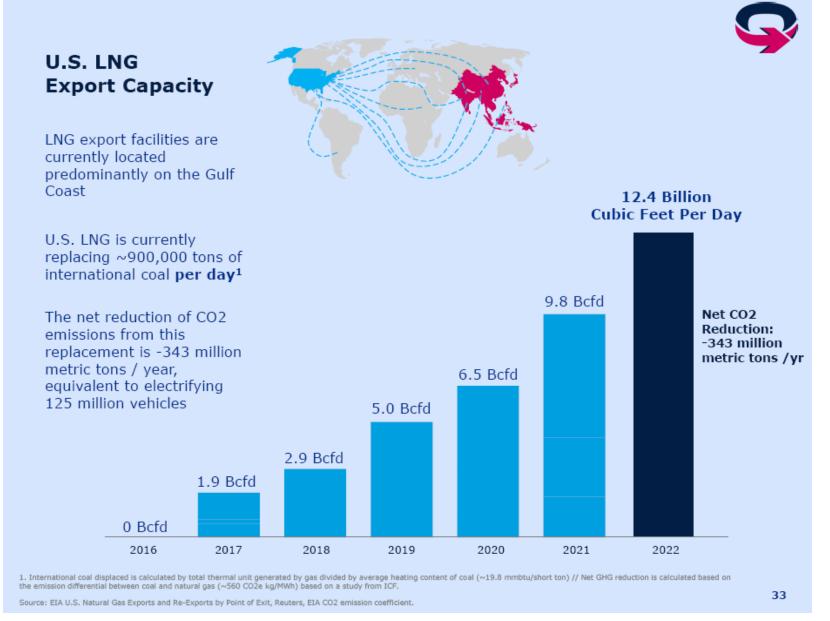
 US natural gas supply growth has supported LNG exports, with the US overtaking Qatar this year



Source: Wood Mackenzie, IHS Markit Note: 2022 YTD = January 1 to June 15, 2022

#### **U.S. LNG Export Capacity**

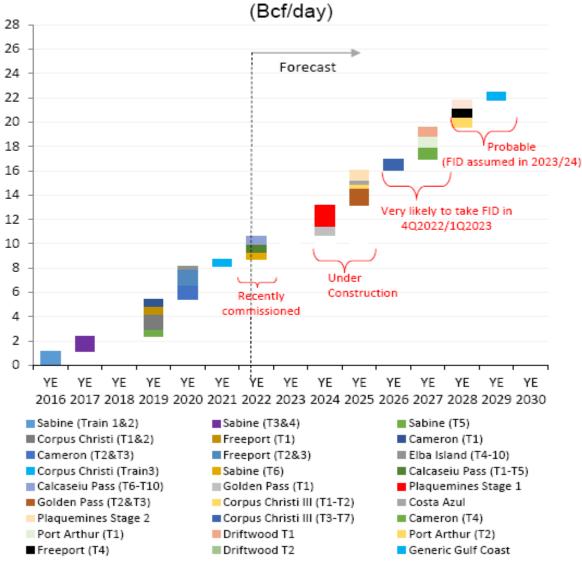




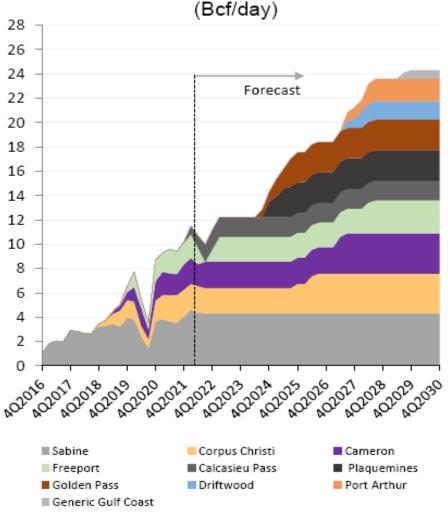
# USGC LNG feed gas is expected to reach ~24 Bcf/d by 2030, adding ~14 Bcf/d to regional demand (from 2021 average of ~10 Bcf/d)



#### USGC LNG Export Nameplate Capacity Forecast



#### USGC LNG Feed Gas Volume Forecast



### **Ukraine Invasion - Putin Miscalculated**





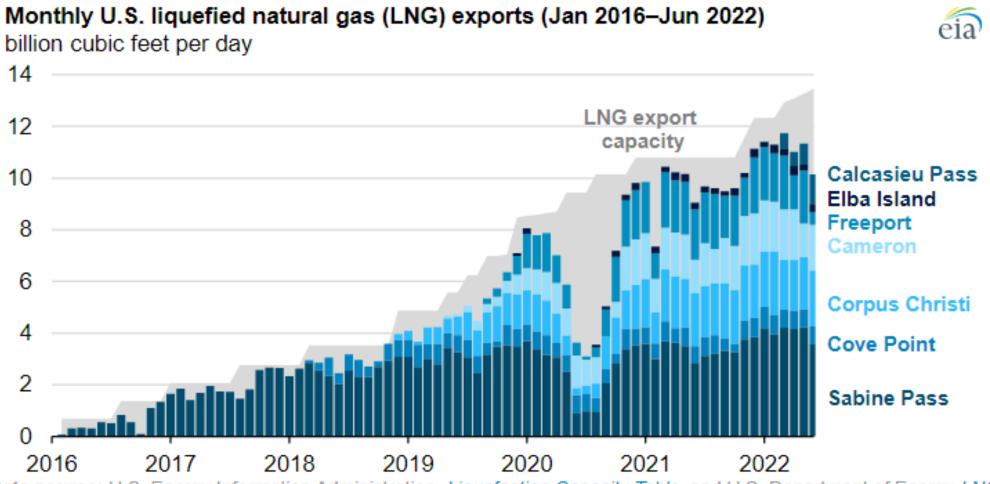
## **U.S. LNG Responded**





#### The United States became the world's largest LNG exporter in the first half of 2022





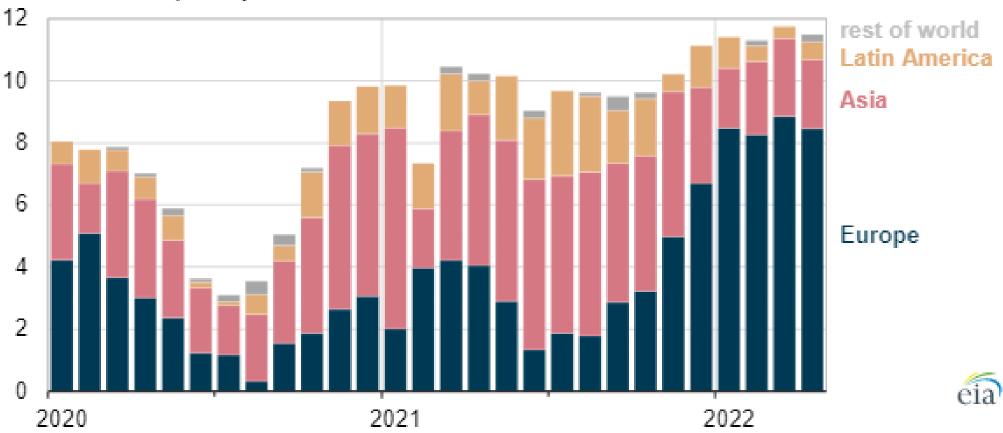
Data source: U.S. Energy Information Administration, *Liquefaction Capacity Table*, and U.S. Department of Energy *LNG reports* 

■ The source of Energy Information Administration, *Liquefaction Capacity Table*, and U.S. Department of Energy *LNG reports* 
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**Note:** June 2022 LNG exports are EIA estimates based on tanker shipping data. LNG export capacity is an estimated peak LNG production capacity of all operational U.S. LNG export facilities.



Monthly U.S. liquefied natural gas exports by destination region (Jan 2020–Apr 2022) billion cubic feet per day

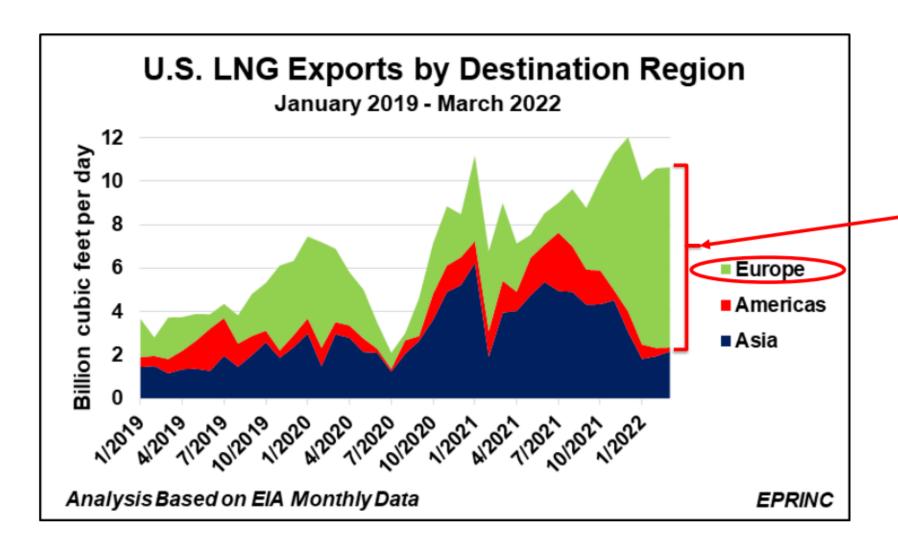


Note: Europe includes Turkey

#### **U.S. LNG Exports by Destination Region**

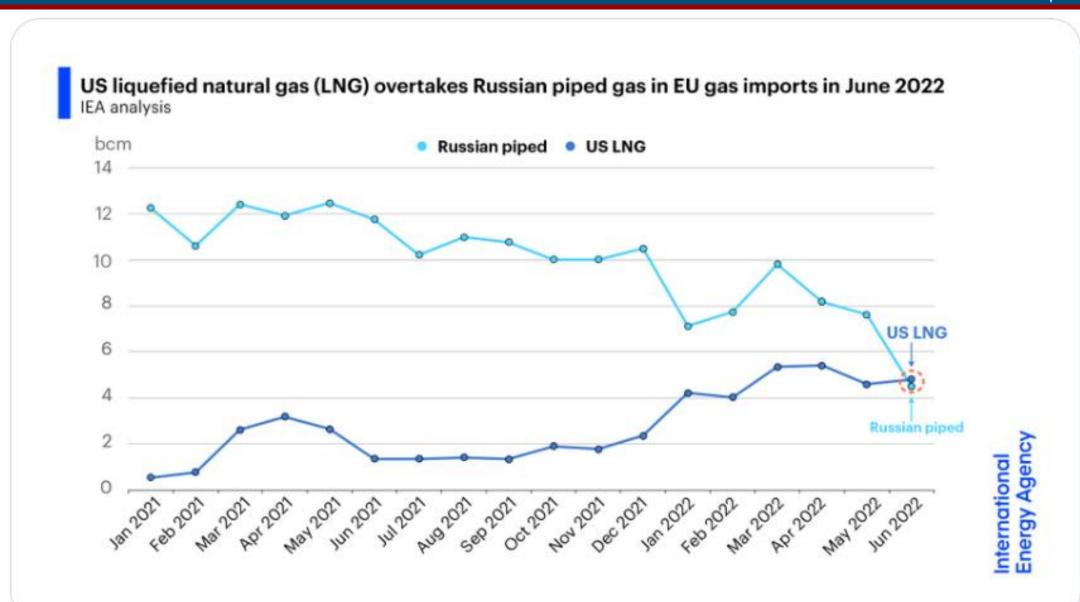






With the winter 2021-2022 shortfall in natural gas supplies from Russia, Europe accelerated purchases of U.S. LNG at the rate of 8 BCF/d in the first three months of 2022.





### **Germany's Angst**



#### Germany's pursuit of peace in trade with Russia failed

"Roughly half of Germany's homes rely on natural gas for their heating, and 55 percent of the country's gas comes from Russia."

A near-term cut-off of Russian gas supplies to Germany could cost their economy \$120 billion. Germany would be rationing natural gas.

### **Germany's About Face Gives Hope**



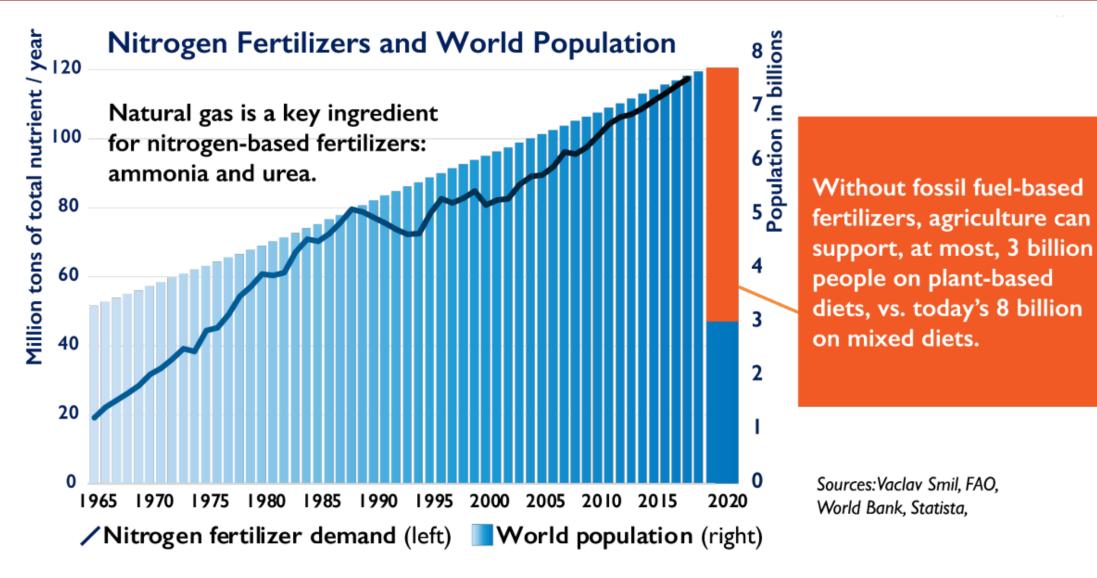
"We must change course to overcome our dependence on imports from individual energy suppliers,"

- Chancellor Olaf Scholz

This will include building two liquefied natural gas (LNG) terminals, one in Brunsbuettel and one in Wilhelmshaven, and raising its natural gas reserves.

#### **Natural Gas is Critical for Global Food Production**





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#### **Food Facts**



65-70% of the world caloric food intake is related to 4 grains:

- Wheat
- Rice
- Corn
- Soybeans



All require intense use of nitrogen fertilizers

#### **Food Facts**



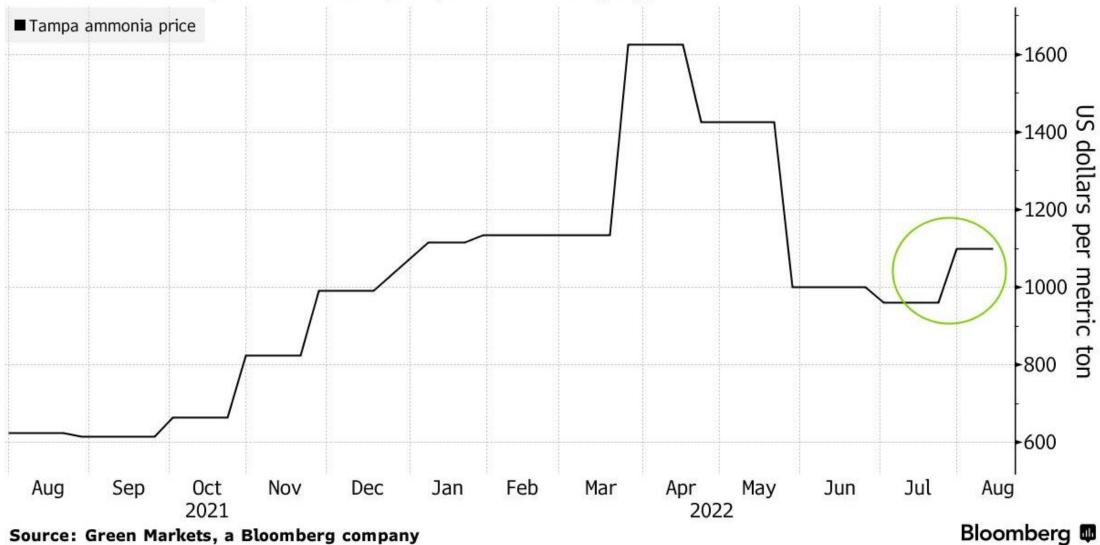
• The goal of fertilizing grains is to increase the yield



### **Nitrogen Fertilizer Cost**

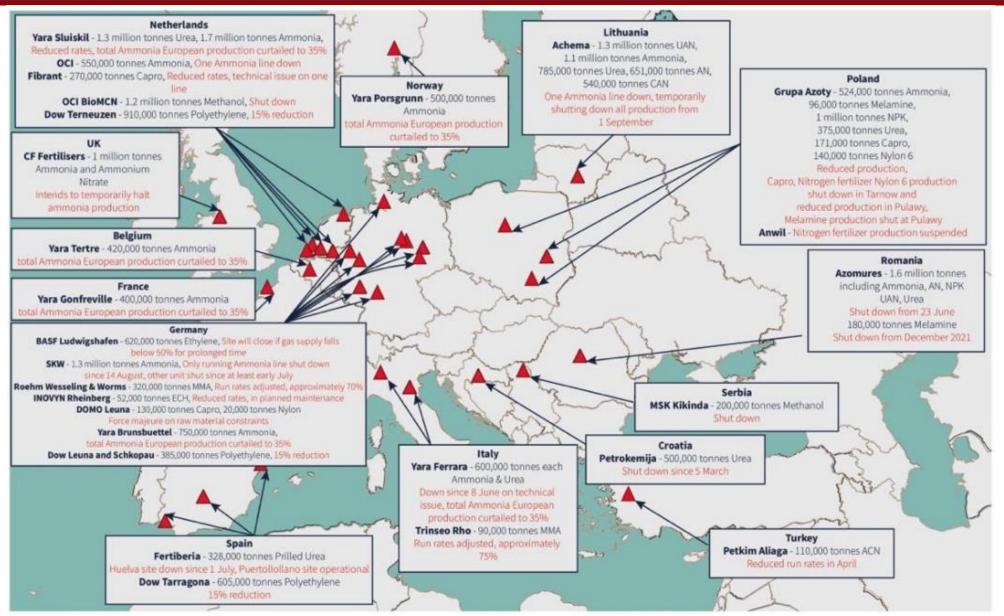






#### Soaring gas prices hit Europe fertilizers, chemicals



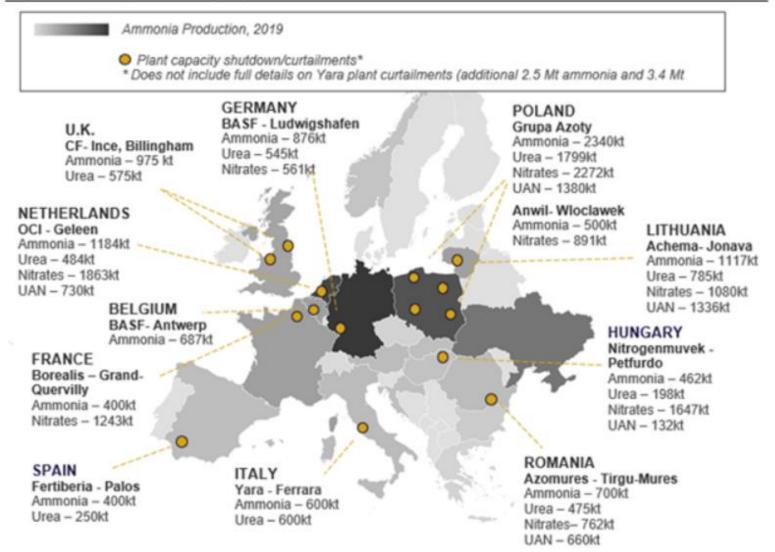


Updated on 25 August 2022 Source: ICIS, Natural Earth

#### 70% of Europe's nitrogen fertilizer plants have closed



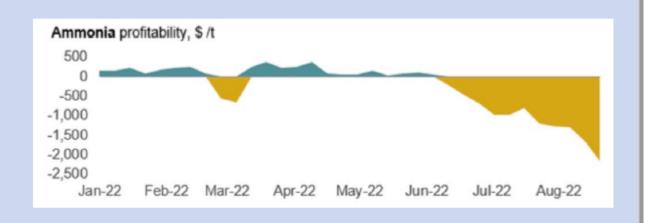
Figure 1: European nitrogen production shutdowns and curtailments





# Today's EU Fertilizer Shutdowns Are Tomorrow's Food Shortages/Famine

- ≈ 70% of Europe's fertilizer capacity has been shuttered due to high nat gas prices
- Ammonia prices up 5x since 1Q21
- China began restricting fertilizer exports October 2021
- Russia began restricting exports in March 2022
- Harpole: "Fertilizer production in Europe is over"
- Africa facing "shortage of at least 30 million metric tons of food"

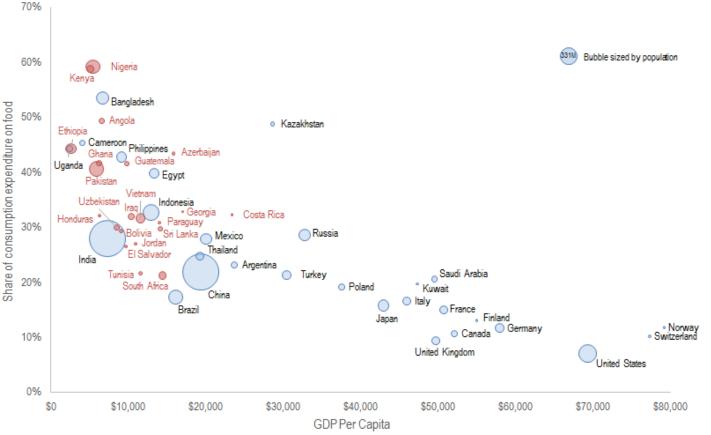




# Figure 3: Low- and middle-income countries are most vulnerable to rising food prices given a larger share of income is spent on food

Share of consumer expenditure spent on food (2020, latest data available) vs. GDP per capita, 2021. Food expenditure relates only to food bought for consumption at home (i.e., it excludes out-of-home food purchases) and excludes alcoholic beverages and

tobacco products.

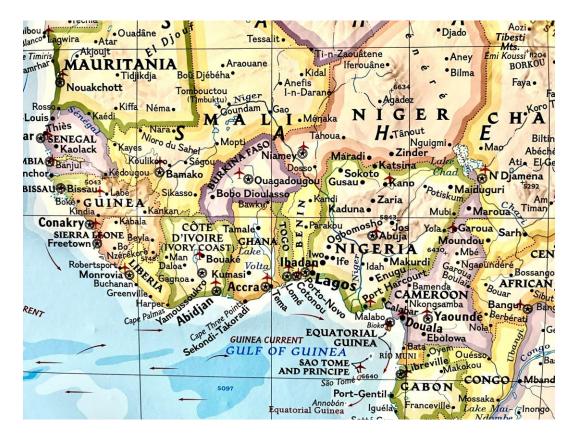


\*Countries highlighted in red are currently in NEXGEM

#### Surging Fertilizer Prices Set to Exacerbate African and Mid-East Food Crisis



- Use of nutrients may shrink by a third in sub-Saharan Africa
- Import-dependent region may face increasing food shortages



"That could potentially curb cereals output by 30 million tons, enough to feed 100 million people."

Sebastian Nduva, Program Manager at AfricaFertilizer.Org



# Goldman Sees \$2 Trillion Surge in European Household Energy Bills by 2023

- September 6, 2022, Bloomberg.com

3,500 energy intensive industries are surveyed, only half have hedges in place for energy requirements

- July 25, 2022, Oilprice.com

#### We are witnessing the deindustrialization of Europe



#### Energy Prices Trigger Deindustrialization In Germany

- August 19, 2022, Oilprice.com

#### Germany Risks a Factory Exodus as Energy Prices Bite Hard

August 18, 2022, Bloomberg.com

# Germany's Natural Gas Crunch Could Cause Supply Chains to Collapse

- August 3, 2022, Oilprice.com

# Europe's metals industry warns of existential threat to their future

- September 2022, Eurometaux

#### **Natural Gas in an ESG World**



"... pension funds and endowments that invest in privateequity funds have [asked] their managers to stop backing producers of fossil fuels..."

- September 1, 2022, WSJ.com

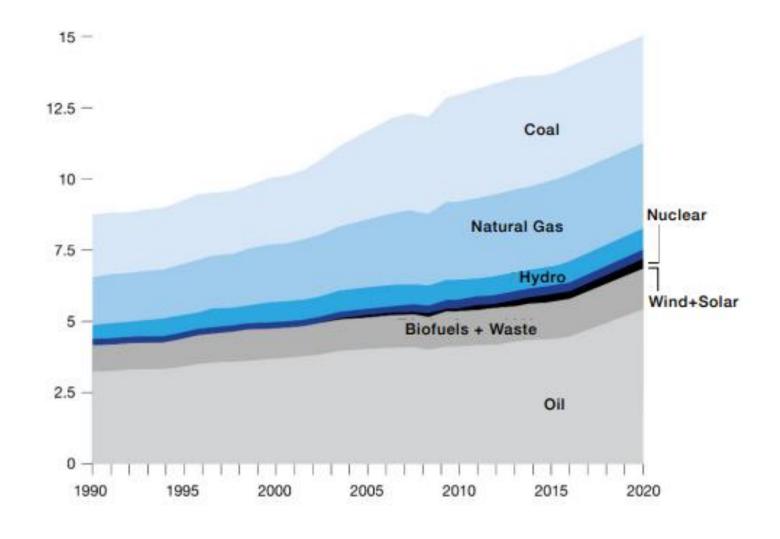
# Shale Profit Bonanza Frees Up Even More Cash to Reward Investors

- August 11, 2022, Bloomberg.com

## Make it Rain – E&Ps Shower Cash on Shareholders as Cash Flows Rise with Soaring Oil and Gas Prices

- July 12, 2022, RBN Energy

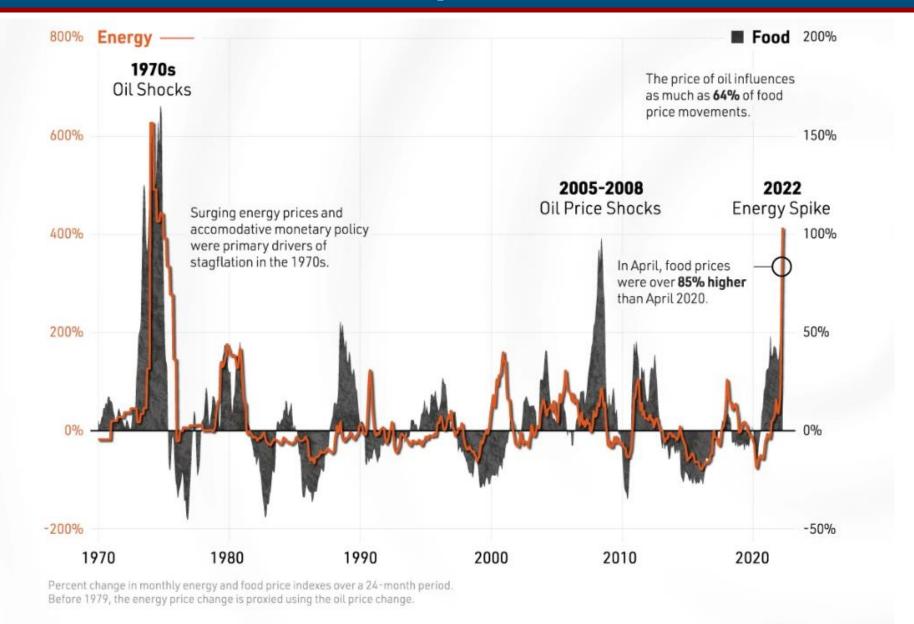




Note: 1 billion tons oil/year = 20 million barrels/day.

#### **Energy and Food Price Shocks, 50-year Look**

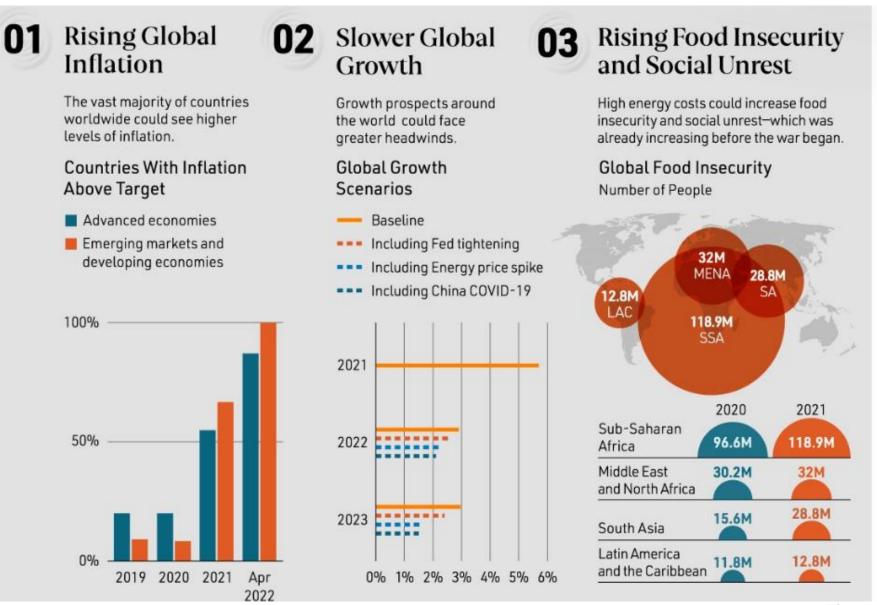




#### **Three Ripple Effects**



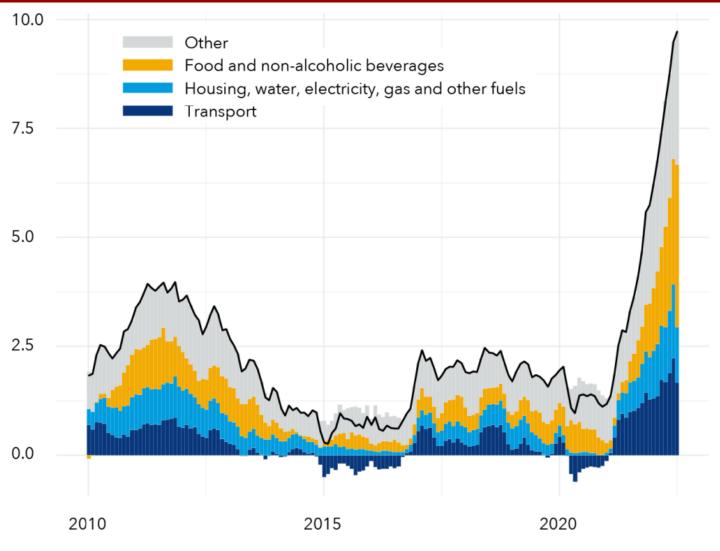
How energy and food price shocks could affect the world economy



#### **Inflation drivers**

#### (percent, median inflation rate)





Source: IMF CPI database and IMF staff calculations.

Note: Chart shows median total inflation and in select categories across 88 countries, including 28 advanced economies and 60 emerging and developing economies.



#### Is this a sunset business?



A leading indicator of a sunset business is the inability to attract capital investments into expensive, long-term projects. This is not happening in natural gas.



- Over the past year and a half, nearly 50binding contracts have been signed for LNG offtake from facilities on the U.S. Gulf Coast
- Of these contracts, about 75% contemplate a start date in 2026 or 2027
- Of these contracts, over 70% run for 20 years and about 25% run for 15 years
- Conclusion: Sophisticated investors are betting material capital that this will remain a good business through at lest 2045

#### **Conclusions**



- European natural gas prices will remain 5x-10x the historical norm for the next 3 years
- That will cause the continued deindustrialization of Europe
- Putin's goal of separating the EU may succeed
- Food security and famine will be one of the top concerns of all world leaders
- This is essentially a clash between globalism and nationalism
- This is also the clash between the extreme radical environmental agenda and energy pragmatism

### Closing



The far green left still doesn't understand scale.

Daniel Yergin: "... this is a \$90 trillion world economy that gets 80% of its energy from hydrocarbons. It's not going to change overnight."

#### **Contact Information**



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#### **Other Headlines - Positive**



#### FERC retreats on gas policies as chair pursues clarity

- March 25, 2022, E&E News

### Calif. gives 'new life' to gas plants in emergency overhaul

- July 1, 2022, E&E News

### New [Floating LNG] Terminals Arrive to Ease Putin's Grip on Europe

- September 7, 2022, Bloomberg.com

## Mexico Plans to Become an [LNG] Export Hub With US-Drilled Natural Gas

- August 12, 2022, Bloomberg.com

### **Other Headlines - Negative**



## Texas Consumers On Hook for \$10 Billion In Debt Incurred During Winter Storm Uri

- August 24, 2022, Forbes.com

# Railroad Commission adopts state's first weatherization rule for natural gas facilities

- September 8, 2022, The Center Square

#### EPA denies Cheniere Energy's request for LNG pollution waiver

- September 6, 2022, Associated Press

### **Other Headlines - Negative**



# Worried about a warming world, thousands of Germans reject using LNG – including Canada's

- August 14, 2022, CBC

#### Macron Backs EU-Wide Windfall Tax on Energy Company Profits

- September 5, 2022, Bloomberg.com

Flush with cash [\$41.5 billion], EPA could toughen methane rules

- October 7, 2022, E&E News

## CFE has plans to tender for ~10 GW of gas fired combined cycle plants, potentially adding 1.2 Bcf/d of new gas demand by 2030



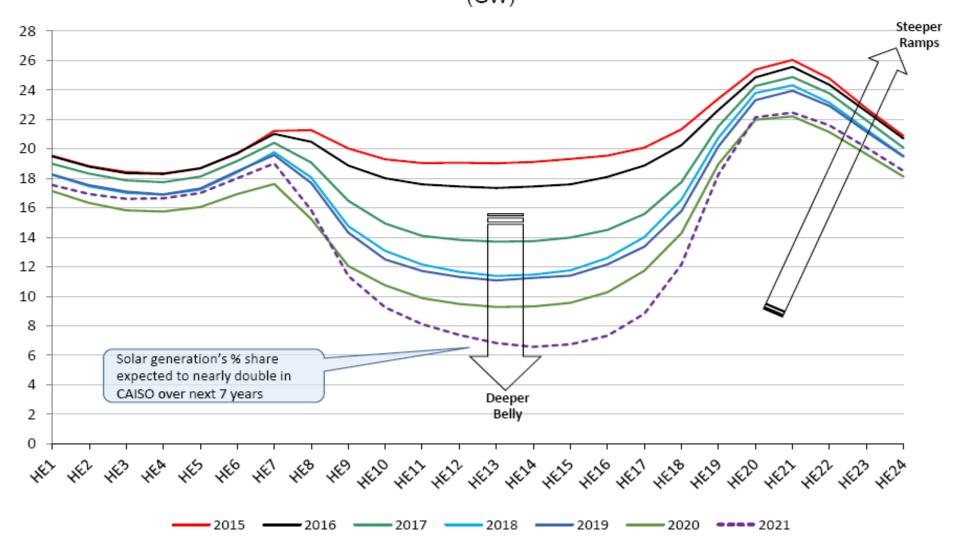
New Gas-Fired Generation Capacity in Mexico (2022-2030)







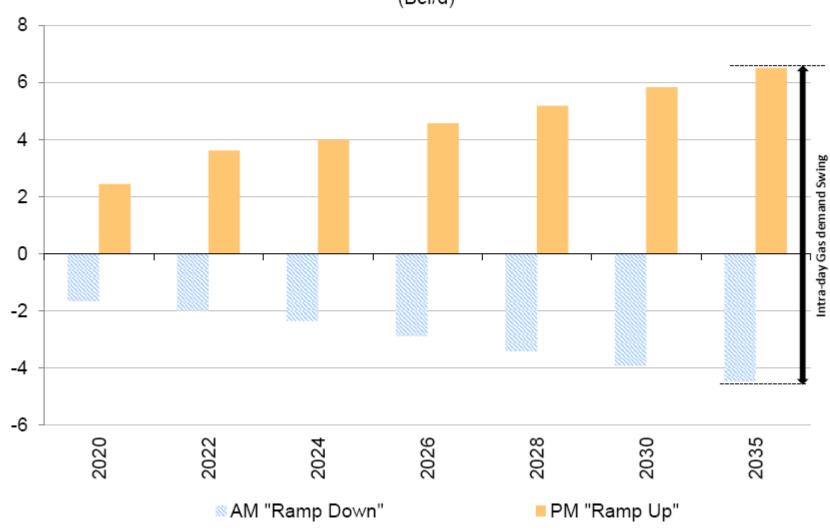
### Average Hourly Net Load Profile (April) (GW)







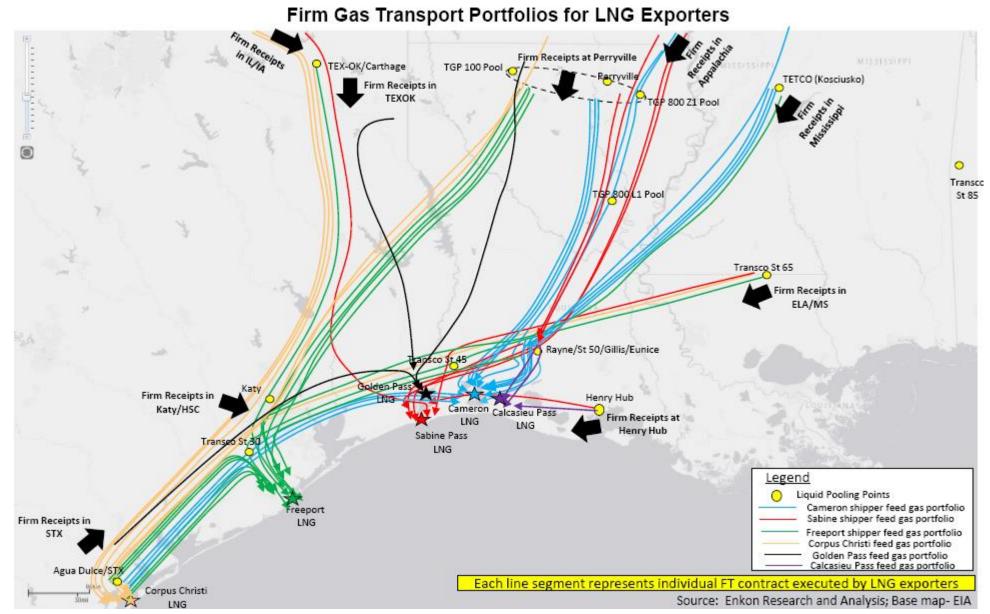
### Intra-day Power Burn Swing in California (Bcf/d)



Note: AM "Ramp Down" from approx. 8 AM to 1 PM as solar output increases while PM "Ramp UP" or late Afternoon Ramp Up from approx. 3 or 4 PM as sun sets

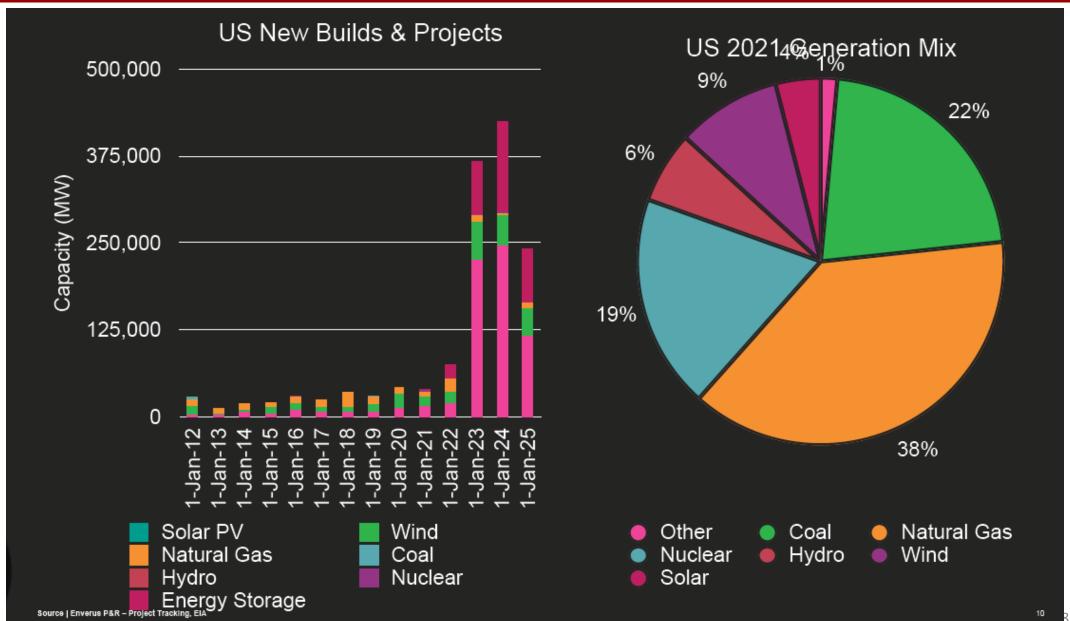
## While multiple USGC projects can provide access to LNG projects, not all are located or positioned equally to meet LNG exporter needs





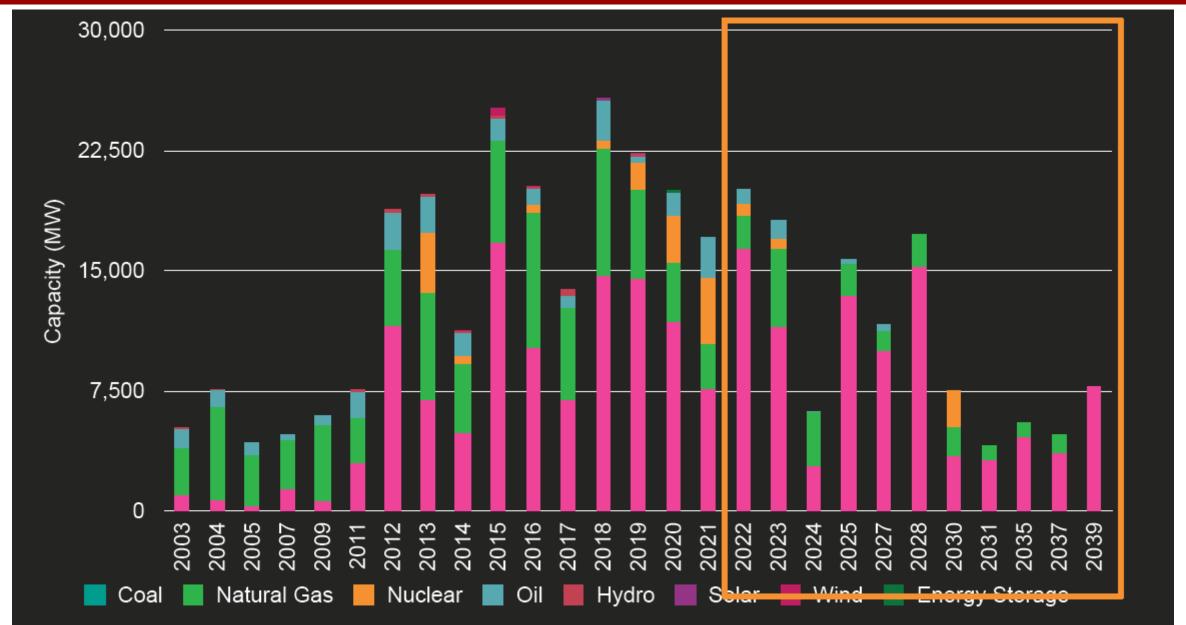
### **Generation Mix, New Builds, & Projects**





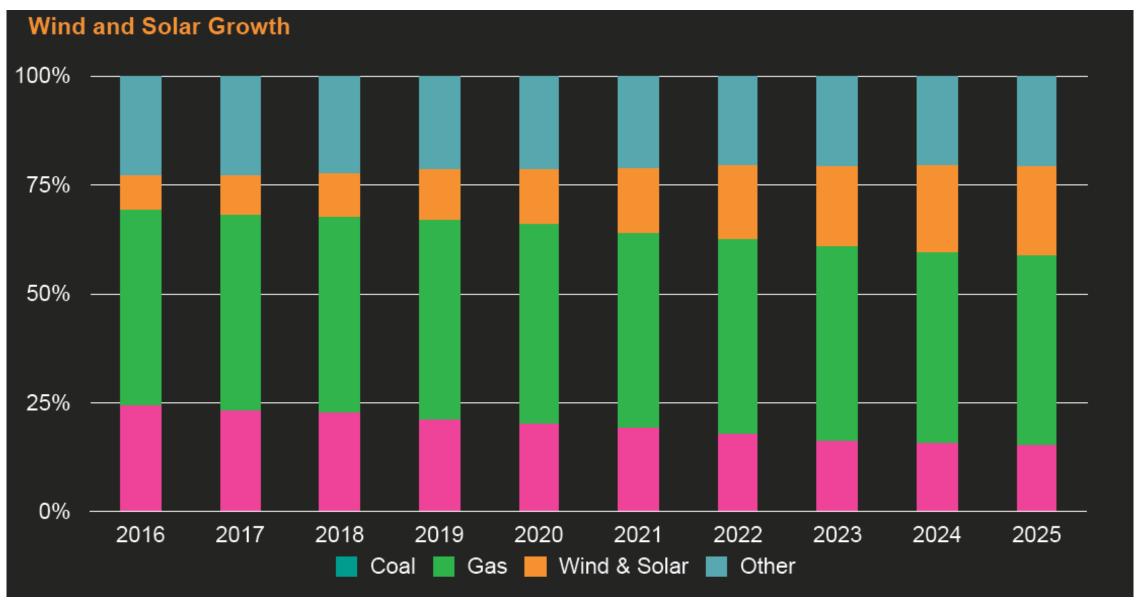
### **Power Gen Retirements**





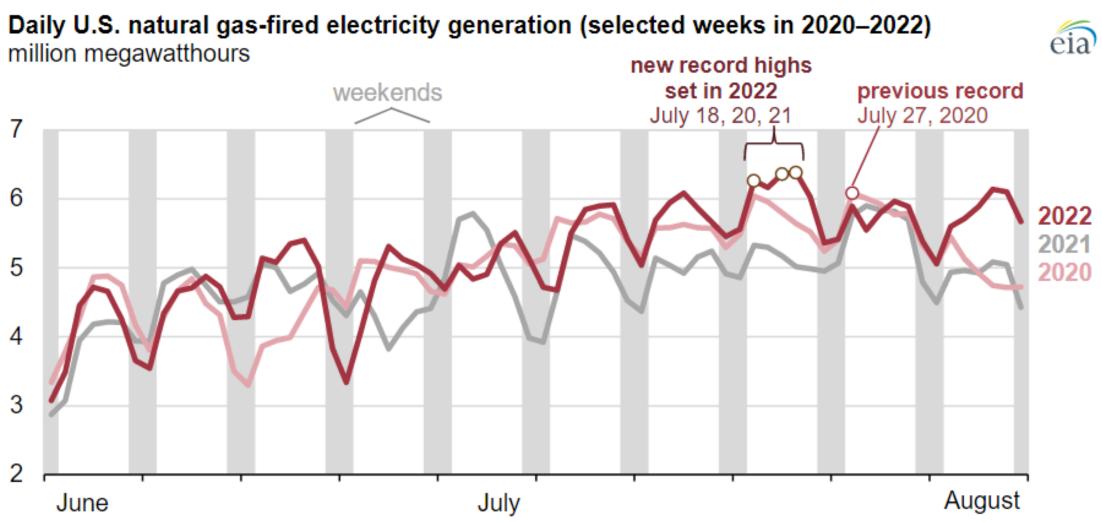
### **Power Generation Capacity Expectations**





#### Daily U.S. electricity generation from natural gas hits a record in mid-July





**Data source:** U.S. Energy Information Administration, *Hourly Electric Grid Monitor* **Note:** We adjusted values for previous years to align weekdays and weekends.

### The Pending Global Food Crisis



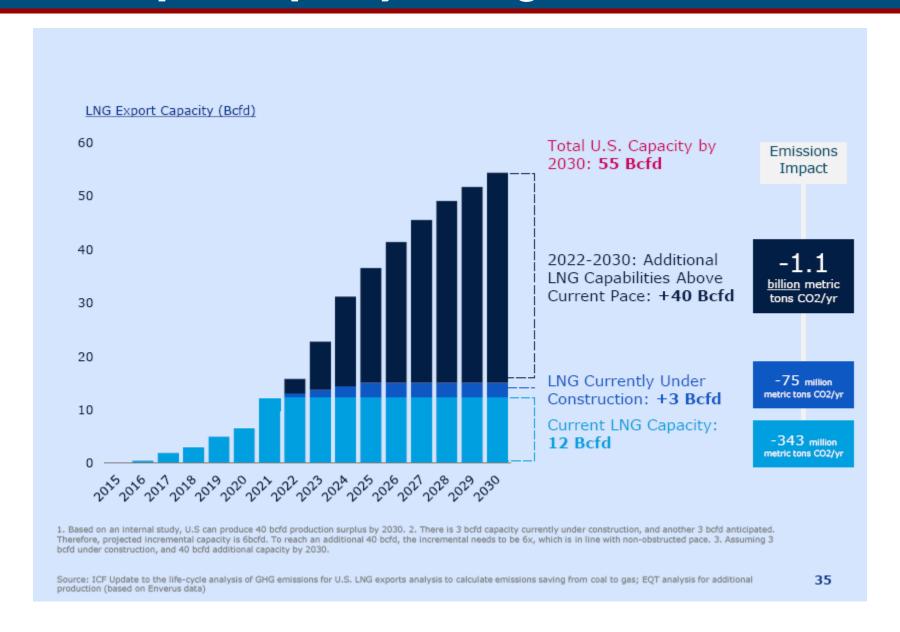
#### **Natural Gas is Critical for Global Food Production**



- Natural gas is the main feedstock for nitrogen-based fertilizers: ammonia and urea, the primary fertilizers used in agriculture.
- Without fossil fuel-based fertilizers, agriculture can support, at most, 3 billion people on plant-based diets vs. today's 8 billion on mixed diets.
- Mass urbanization and diet change began in the mid-nineteenth century. But it was only in the midtwentieth century, preceded by a series of haphazard but serendipitous technological breakthroughs that, through the use of natural gas, nitrogen fertilizers were able to be produced at large scale.
- Current production of fertilizers is approximately 117 million metric tons per year. Each ton requires about 33.5 thousand cubic feet of natural gas for a total of 4 trillion cubic feet per year, or 11 billion cubic feet per day.
- This slide deck is available at EPRINC's Chart of The Week Archive.
- For more information on these charts, please contact Batt Ogderel (<u>batto@eprinc.org</u>) or Lucian Pugliaresi (<u>loup@eprinc.org</u>).

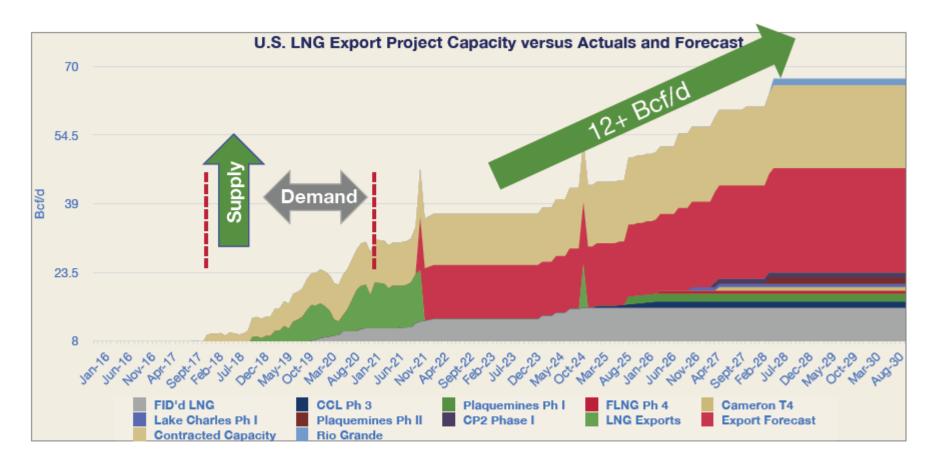
### **Projected LNG Export Capacity Through 2030<sup>1</sup>**







#### 2024 to 2030

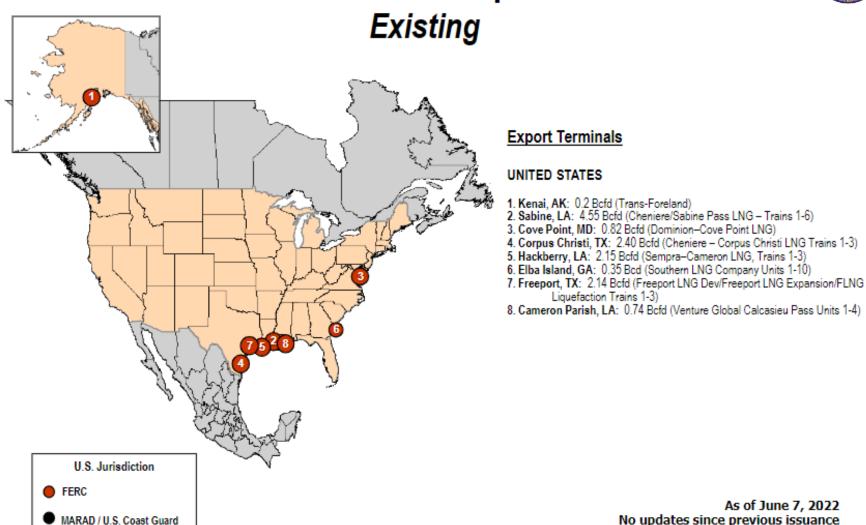


Where will all the gas come from to meet this massive increase in Demand?









#### **Export Terminals**

#### UNITED STATES

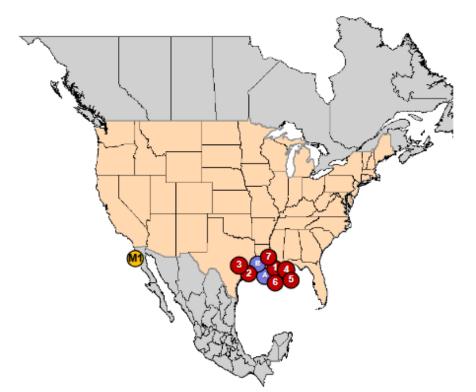
- 7. Freeport, TX: 2.14 Bcfd (Freeport LNG Dev/Freeport LNG Expansion/FLNG Liquefaction Trains 1-3)
- 8. Cameron Parish, LA: 0.74 Bcfd (Venture Global Calcasieu Pass Units 1-4)

As of June 7, 2022 No updates since previous issuance



#### North American LNG Export Terminals Proposed





#### UNITED STATES

#### PROPOSED TO FERC

#### Pending Applications:

- Cameron Parish, LA: 1.18 Bcfd (Commonwealth, LNG) (CP19-502)
- 2. Port Arthur, TX: 1.86 Bcfd (Sempra Port Arthur LNG Trains 3 & 4) (CP20-55)
- 3. Freeport, TX: 0.24 Bcfd (Freeport LNG uprate) (CP21-470
- 4. Cameron Parish, LA: 1.45 Bcfd (Venture Global CP2 Blocks 1-9) (CP22-21)
- 5. Cameron Parish, LA: .057 Bcfd (Venture Global Calcasieu Pass) (CP22-25)
- Hackberry, LA: -0.45 Bcfd (Sempra Cameron LNG Vacate T5 & modify T4) (CP22-41)
- 7. Plaquemines Parish, LA: 0.45 Bcfd (Venture Global Plaquemines) (CP22-92)

#### Projects in Pre-filing:

- A. LaFourche Parish, LA: 0.65 Bcfd (Port Fourchon LNG) (PF17-9)
- B. Plaquemines Parish, LA: 2.76 Bcfd (Delta LNG Venture Global) (PF19-4)

#### CANADA

For Canadian LNG Import and Proposed Export Facilities:

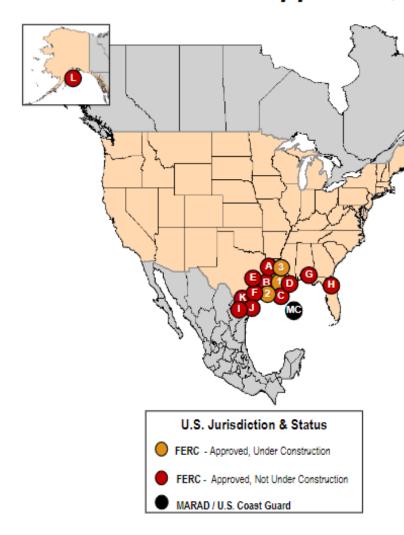
https://www.nrcan.gc.ca/energy/natural-gas/5683

MEXICO (Projects in advanced planning/development stages)
M1. Baja California, MX: 0.4 Bcfd (Sempra – Energia Costa Azul Phase 1)



#### North American LNG Export Terminals Approved, Not Yet Built





#### **Export Terminals**

#### UNITED STATES

#### FERC - APPROVED, UNDER CONSTRUCTION

- Cameron Parish, LA: 0.92 Bcfd (Venture Global Calcasieu Pass Units 5-9) (CP15-550)
- 2. Sabine Pass, TX: 2.26 Bcfd (ExxonMobil Golden Pass) (CP14-517, CP20-459)
- 3. Plaquemines Parish, LA: 3.40 Bcfd (Venture Global Plaquemines) (CP17-66)

#### FERC - APPROVED, NOT UNDER CONSTRUCTION

- A. Lake Charles, LA: 2.2 Bcfd (Lake Charles LNG) (CP14-120)
- B. Lake Charles, LA: 1.186 Bcfd (Magnolia LNG) (CP14-347)
- C. Hackberry, LA: 1.41 Bcfd (Sempra Cameron LNG Trains 4 & 5) (CP15-560)
- D. Calcasieu Parish, LA: 4.0 Bcfd (Driftwood LNG) (CP17-117)
- E. Port Arthur, TX: 1.86 Bcfd (Sempra Port Arthur LNG Trains 1 & 2) (CP17-20)
- F. Freeport, TX: 0.72 Bcfd (Freeport LNG Dev Train 4) (CP17-470)
- G. Pascagoula, MS: 1.5 Bcfd (Gulf LNG Liquefaction) (CP15-521)
- H. Jacksonville, FL: 0.132 Bcf/d (Eagle LNG Partners) (CP17-41)
- I. Brownsville, TX: 0.55 Bcfd (Texas LNG Brownsville) (CP16-116)
- J. Brownsville, TX: 3.6 Bcfd (Rio Grande LNG NextDecade) (CP16-454)
- K. Corpus Christi, TX: 1.86 Bcfd (Cheniere Corpus Christi Stage III) (CP18-512)
- L. Nikiski, AK: 2.63 Bcfd (Alaska Gasline) (CP17-178)

#### MARAD/USCG - APPROVED, NOT UNDER CONSTRUCTION

MC. Gulf of Mexico: 1.8 Bcfd (Delfin LNG)

CANADA - LNG IMPORT AND PROPOSED EXPORT FACILITIES

https://www.nrcan.gc.ca/energy/natural-gas/5683

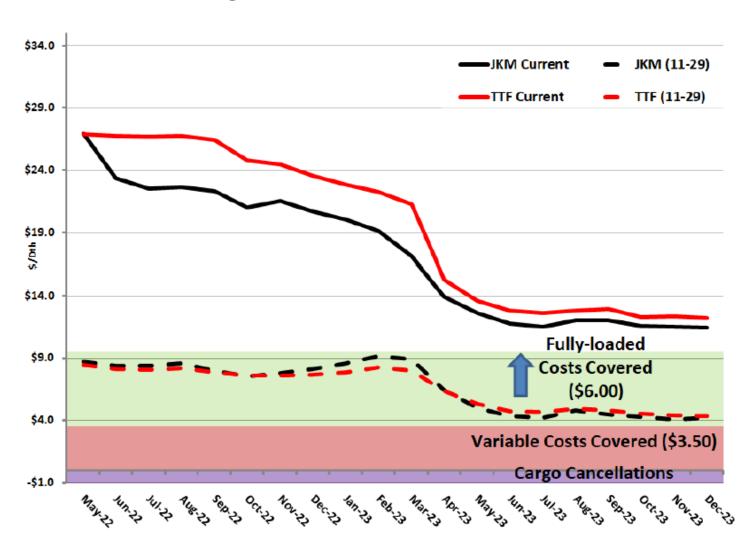
As of June 7, 2022 No updates since previous issuance



#### KINDER

#### **LNG Export Trends**

Near Term Outlook Margins



Margins through '23 well above fully loaded costs. Supply demand balance remains tight due to greater demand in Asia and Europe. Competition for cargos between Asia and Europe and Russia/Ukraine conflict sustaining elevated prices in both markets.

Nord Stream 2 will not enter service for the foreseeable future with current situation in Europe